

COSTA BRAVA



MARKET OVERVIEW Q1 & Q2 2017

"After a quiet first quarter we have seen a marked increase in the volume of operations and enquiries during the last few months. We are also seeing a substantial increase in demand for rustic properties – a sector of the market that has seen little activity in recent years. Demand for coastal properties has remained consistent and there have also been signs of an increase in sales at the prime end of the market. The market is still predominantly driven by foreign buyers and the spread of nationalities investing in the area has been fairly broad in 2017. The southern coastal areas of Blanes, Lloret de Mar and Tossa de Mar have also begun to see the return of interest from high-end Russian, Ukranian and Kazakh clients."

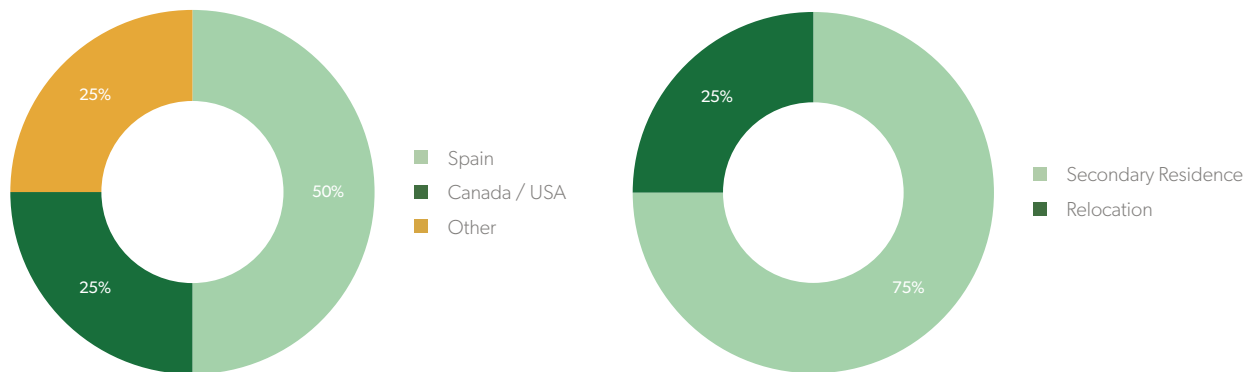


TOM MAIDMENT
Partner
Lucas Fox Costa Brava



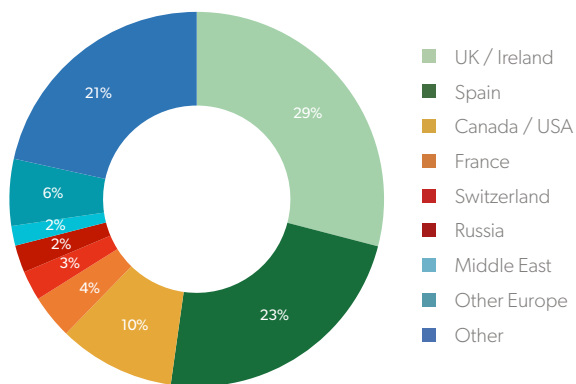
LUCAS FOX COSTA BRAVA BUYER COUNTRY OF ORIGIN & MOTIVATION FOR PURCHASE

Source: Lucas Fox sales data



LUCASFOX.COM COSTA BRAVA WEBSITE INTEREST

Source: Lucas Fox website data





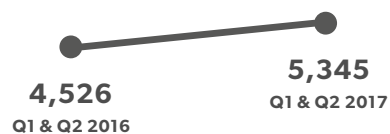
VOLUME OF SALES TRANSACTIONS GIRONA PROVINCE AND SPAIN

Source: National Institute of Statistics

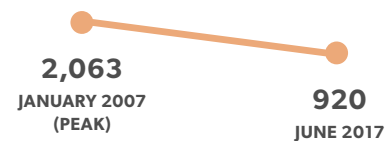


GIRONA PROVINCE

↑ 18.10%



↓ -55.40%



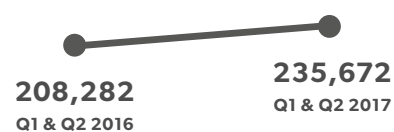
891

AVERAGE NUMBER OF
TRANSACTIONS PER MONTH
Q1 & Q2 2017

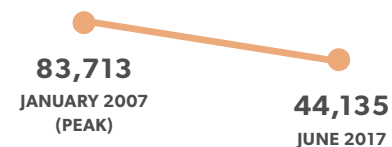


SPAIN

↑ 13.15%



↓ -47.28%



39,279

AVERAGE NUMBER OF
TRANSACTIONS PER MONTH
Q1 & Q2 2017



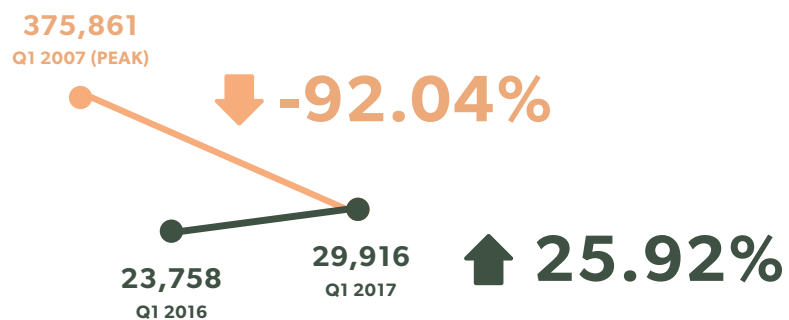
The figures for 2017 are provisional and may be subject to change.



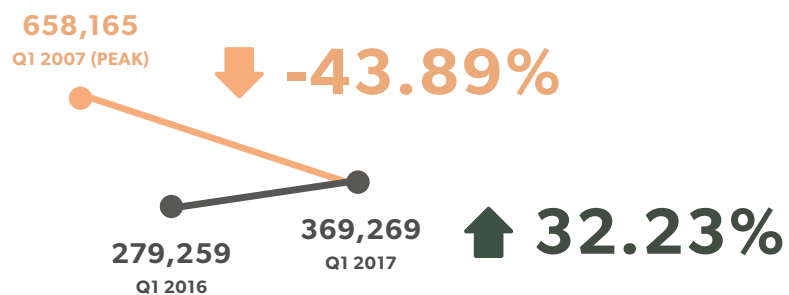
TOTAL VALUE OF SALES TRANSACTIONS GIRONA PROVINCE ('000 €)

Source: Spanish Department of Development


NEW
PROPERTIES

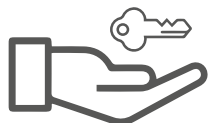



RESALE
PROPERTIES



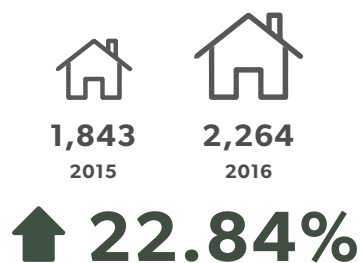
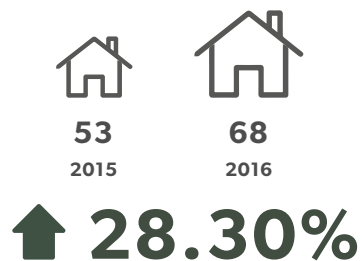
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PRIME MARKET VOLUME OF SALES TRANSACTIONS (OVER €900,000) GIRONA PROVINCE AND SPAIN

Source: Spanish Department of Development



AVERAGE PROPERTY SALES PRICES (€/m²)

Source: Idealista

